


WAN NUR ALIAH


RETAIL EXECUTIVE



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PROFILE

I am a qualified Sales and Retail Executive with four years of work experience in customer service and sales management. Engage in proactive customer service and responsive to customer needs. Work towards achieving sales goals with the assistance of Sales Manager.

SKILLS

- Time Management
- Problem Solving
- Decision Making
- Multitasking
- Product Knowledge
- Communication
- Building Relationships
- Customer Service
- Negotiating & Influencing

EXPERIENCE

RETAIL EXECUTIVE

Popular Bookstore, Gurney Plaza

2022 - Present

- Manage in stock handling for (B2B) by scanning and price tagging
- Manage transfer orders to and from other Popular outlets
- Keeping up to date with ongoing price changing and promotion
- Manage customer service and processing of Popular members card

SALES ASSISTANT

Al-Ikhsan Sports, Jalan Kelawai

July 2019 - Oct 2019

- Explained information about products to influence customer buying decisions
- Achieved 100% in personal target sales
- Maintain in-stock and presentable condition assigned areas

SALES ASSISTANT

Baskin Robbins, Gurney Plaza

Jan 2019 - May 2019

- Replenished stock on a daily basis & helping with visual merchandising ideas
- Contributed to consistently good monthly sales figure
- Trained new recruit to the store

EDUCATION

STPM

Kolej Tingkatan 6 Haji Zainal Abidin

2017 - 2018

BACHELOR OF BUSINESS MARKETING

UiTM Kedah

2019 - 2022