

## PROFILE

DOB – 16 OCT 1991 MARRIED WITH 2 KIDS

# CONTACT

PHONE: 016- 4879781

EMAIL: Phoebe.EHoe@gmail.com

# **HOBBIES**

TRAVELLING SINGING

# PHOEBE HOE SALES EXECUTIVE

#### EDUCATION

SMJK( C) CHUNG HWA CONFUCIAN 2005 TO 2008 SPM COMPLETED PASS

### TUNKU ABDUL RAHMAN COLLEGE

2009 TO 2010 CERTIFICATED IN BUSINESS ADMINISTRATION

#### WORK EXPERIENCE

#### PHH METAL 1 SDN BHD – SALES EXECUTIVE APR 2019 - JULY 2024

Basically just servicing existing customer with take the orders, we require to hit min 50% the sales target set by the management. And create 3 new account per month

#### SONOFAX SDN BHD – SALES EXECUTIVE JULY 2017 – DEC 2018

To submit at least 7 of new customer opening form to company is a must & service existing customer as well. The company is supplying Thermal paper products manufacturer.

#### PUBLIC PACKAGES ASIA SDN BHD BUSINESS DEVELOPMENT EXECUTIVE NOV 2012 – DEC 2016

The main job scope is fully take care of paper board account, service existing customer provided by company and develop new account. I'm direct report to my Executive Director & touch some collection make sure the outstanding payment is up to date

#### SKILLS

MARKETING SKILLS

- CUSTOMER SERVICE
- DECISION-MAKING

-

- COMMUNICATION